

Owner-Operated - LLC | SBA Classified Small Business

# Capabilities Statement



## Company Profile & Success Metrics

**PROFILE** 

Owner-Operated | LLC | SBA Classified Small Business Insured & Bonded | Offices in Annapolis, MD; Washington D.C.; and Yorktown, VA

**OWNERS** 

Wes Foreman, Co-Founder & CEO | Justin Foreman, Co-Founder President & COO

HISTORY & EXPERIENCE

Started in 2014. Owners bring robust combination of Business, IT, & Facility Maintenance experience.

SERVICE FOOTPRINT

Annapolis, MD; Washington, D.C., Baltimore, MD and all surrounding tri-sate metro areas

Hampton Roads Virginia 7 Cities: Chesapeake, Hampton, Newport News, Norfolk, VA Beach, Yorktown, Williamsburg, and all surrounding metro areas

**CUSTOMER SUCCESS** 

98% Annualized Customer Retention Rate

FORMAL MISSION

"To be the best commercial and critical environment cleaning company that can be hired!"

# Our Real-World Service Capability & Experience

✓ Commercial Cleaning & Janitorial (millions of sq. ft. serviced)

Office Buildings and Suites, Janitorial for Commercial Property Managers, Medical Clinics and Treatment Centers, Surgery Centers, College and Campus Settings, Staffed Custodians and Day Porter services, and more.

✓ Critical Environment Cleaning

(millions of sq. ft. serviced)

Data Centers, Data Rooms, IDF & MDF Closets, A/V Rooms; Broadcast & Edit Rooms; Raised Floor Settings, Labs and more.

√ Commercial Floor Care

(millions of sq. ft. serviced)

Carpet Cleaning, Auto Scrub, Wax Floor Services, Buffing, Burnishing, and like machine-based services

#### WE ACCEPT







Qualifications:

**DUNS Number: 08-907-8883** 

**NAICS CODE: 561720** 

# "To be the best commercial and critical environment cleaning company that can be hired!"



### Some of Our Customers:







www.foremanpro.com







#### **About Us**

#### **Customer Retention Rate**

We are proud of our 98% Annualized Customer Retention rate. Our friendly and easy to work with style along with our rapid responsiveness is a recipe to keeping our customers happy. Even when problems arise, and this cannot be avoided in a service industry, we'll be there with a supportive spirit!

#### Friendly Culture -

We work diligently to maintain a personal and friendly culture. We want every one of our customers to feel like it's easy to contact us, easy to talk to us, and easy to make changes with us.

#### Responsiveness |

We always respond quickly when you need us. We consistently respond to our customers the same day they contact us, and most often it's within minutes!

**Annapolis and Baltimore** MD Metro Areas; Washington D.C. and surrounding metro areas; Hampton Roads / 7 Cities Metro Areas; Richmond, VA

Foreman Pro Cleaning, LLC (D.C. & MD | VA Tri-State)

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202-355-6344

Foreman Pro Cleaning, LLC (Annapolis | Baltimore)

20 Ridgely Avenue, Suite 304 Annapolis, MD 21401

410-741-3450

Foreman Pro Cleaning, LLC (Hampton Roads / 7 Cities)

101 Production Drive, #100-B Yorktown, VA 23693

757-414-9344